# EQUITY RISK PREMIUM AND TIME HORIZON: WHAT DO THE FRENCH SECULAR DATA SAY ?

#### **Georges Prat\***

#### March 2019

Abstract – We consider a representative investor whose wealth is shared between a replica of the equity market portfolio and the riskless asset, and who maximizes the expected utility of their future wealth. For a given time-horizon, the solution of their program equalizes the required risk premium to the product of price of risk by the expected variance of stock returns. As a tentative, the term spread of interest rates and US equity risk premia complement this relationship. Two traditional horizons are considered: the one-period-ahead horizon characterizing the 'short-term' investor and the infinite-time horizon characterizing the 'longterm' investor. Expected returns are represented by mixing the three traditional adaptive, extrapolative and regressive process, expected variances are represented by GARCH process, while unobservable prices of risk are estimated according to the Kalman filter methodology. Based on annual French secular data elaborated by Le Bris and Hautcoeur (2010), large disparities in the dynamics of the short- and long term observed premia are evidenced from 1872 to 2018. Due to risky arbitrage and transaction costs, the observed premia appeared to gradually converge towards their required values. Overall, our model simultaneously provides measurements and explanations of French short- and long-term risk premia and so shed some additional light on the existence of a time-varying term structure of equity risk premia. Despite some differences, these results are rather in accordance with those by Prat (2013) using secular US data.

### *JEL classification*: D81; D84; E44; G11; G12 *Key words:* equity risk premium, time horizon

\* EconomiX, Centre National de la Recherche Scientifique (CNRS) and University of Paris Nanterre, 200 avenue de la République, 92001 Nanterre, France. E-mail: <u>georges.prat@parisnanterre.fr</u>

# EQUITY RISK PREMIUM AND TIME HORIZON: WHAT DO THE FRENCH SECULAR DATA SAY ?

## 1 – Introduction

Investors in the stock market have different decision-making time horizons. They can be intra-day or daily arbitrageurs, individual non-professional portfolio managers, long-term institutional investors such as pension funds, etc. Over the last twenty years, heterogeneity models have been developed especially by distinguishing fundamentalists and chartists, the first one characterising the behaviour of long-term stockholders and the second one the behaviour of short-term stockholders.<sup>1</sup> Because many empirical studies have suggested that returns are somewhat forecastable<sup>2</sup>, this implies that the efficient market hypothesis does not prevail and then that equity risk premia (ERP) are horizon-dependant, which of course does not prevent the market clearing condition leading to a single market price.<sup>3</sup> The analyses of term structure of (ERP) are rather recent since they have developed for only ten years<sup>4</sup> (Lemke and Werner (2009), Lettau and Wachter (2011), Binsberger et al. (2012), Binsbergen et al. (2013), Boguth et al. (2013), Muir (2013), Prat (2013), Croce et al. (2014), Damodaran (2015), Le Bris et al. (2019)). All these studies show that ERPs are both time-varying and horizon-dependant.

Surveys on ERP determination by Prat (2013), Damodaran (2015) and Duarte & Rosa (2015) have highlighted that, due to cognitive limits and informational costs<sup>5</sup>, if the rational

<sup>&</sup>lt;sup>1</sup>Among others, see Brock and Hommes (1998), Boswijk et al. (2007).

 $<sup>^2</sup>$  For recent studies, see Rapach et al. (2016) and Harvey et al. (2016), the latter giving a very interesting overview of the literature about the degree of significance of variables that were found to be stock returns predictors. Paper by Golez and Koudijs (2018) use long run stock market indices data for Netherlands, UK and US and shows that predictability of returns holds for annual and multi-annual horizons works both in- and out-of-sample, hence providing evidence that expected returns - and consequently *ex-ante* ERP - are time-varying and horizon dependant.

<sup>&</sup>lt;sup>3</sup> See Prat (2013), footnote (3).

<sup>&</sup>lt;sup>4</sup> Apart from Prat (2001) who used survey data to measure 6- and 12 month ahead expected stock returns, and found that the corresponding ex-ante ERPs are horizon-dependant.

<sup>&</sup>lt;sup>5</sup> For example, the "mental accounting" defined by Thaler (1999) as "cognitive operations used by individuals and households to organize, evaluate, and keep track of financial activities" is incompatible with REH since individuals make their decision in a piecemeal fashion, creating different categories for spending, each category corresponding to a separate mental account. The economically rational expectation theory introduced by Feige and Pearce (1976) is in accordance with this, since it states that the optimal amount of information used by an agent is such that the unit cost of information they face relative to their aversion to making forecast errors equals the marginal gain achieved by a decrease in the forecast error due to additional information, which suggests that it may be rational to do not expect rationally.

expectation hypothesis (REH) does not hold, the risk premium modelling must respect three main features of this concept : its *ex-ante* character on which the decision-making is based, its time-varying character and its horizon-dependent character. In particular, Prat (2013) built a model where *ex-ante* risk premia are both time-varying and horizon-dependent. The author considers a representative investor whose wealth is made of a combination of an equity market portfolio and of a riskless asset, and who determine the weight of these two assets to maximize the expected utility of their future wealth for a given horizon. The solution of this program is that, for a given horizon, the required value of the premium at time t – that can be regarded as the required premium - equals the price of risk times the expected variance of returns. According to this modelling, the expected variance depends on the past values of variance while the price of risk is determined as an unobservable variable assessed using the Kalman filter methodology, which is assumed to capture the influence of hidden factors. In this framework and using annual US secular data from 1871 to 2008, the author proposes an ex-ante equity risk premium modelling for the one-year horizon (the so-called 'short-term' premium) and the infinite horizon (the so-called 'long-term' premium). Representing expected returns by mixing the three traditional extrapolative, adaptive and regressive processes, Prat (2013) evidenced large disparities in the dynamics of the two observed premia. Moreover, possibly due to risky arbitrage and transaction costs, an error correction model describes the adjustment of observed premia towards their required values. According to this approach, the question of equity risk premia *measurement* – which involves hypotheses about the representation of expected stock returns - and the question of their explanation - which involves the portfolio choice theory - are solved within the same econometric model. Overall, this modelling offered a valuable representation of the U.S. short-term and long-term premia over the period 1881-2008, and gives an explanation of the large disparities in their dynamics.

In line with Prat's approach, the present paper aims to modelling one-year horizon and infinite horizon ERPs for the French stock market using the secular data base established by Le Bris and Hautcoeur (2010). It is worth noting that France has experienced very strong shocks (war, inflation, nationalizations, political changes,...), so that the French stock market has had a much more turbulent history than the US stock market, which likely explains why only a few authors have ventured to study the French market in the long run (Aburlu (1998), Friggit (2007), Le Bris (2018), Le Bris et al. (2019) for an individual equity). Apart from the recent contributions dealing with the term structure of ERPs mentioned above - and from contributions mentioned hereafter dealing with the effects of the term spread of interest rates

and of the US stock market on French ERPs - the reader can refers to Prat (2013) both for a survey of the literature on equity premium and to position the approach proposed by the author to this literature. Accordingly, the rest of the paper is organized as follows. **Part 2** displays the theoretical framework allowing to express the one-year- and infinite horizon required ERP. **Part 3** presents auxiliary assumptions relative to the determination of expectations (returns and variances) and the prices of risk, while adding two tentative factors that are the term spread of interest rates and the US stock market effect. Using French secular data from 1872 to 2018, **Part 4** presents estimations of one-year- and infinite horizon ERPs using the Kalman filter methodology, and shows that, due to risky arbitrage and transaction costs, of observed premia tend to adjust gradually towards their required values. **Part 5** concludes that the secular French data tend to validate our two-horizon modelling, which, despite some differences, confirm those of Prat (2013) on US data.

## 2 - Theoretical framework

Let us consider a risk averse representative investor at time *t*, who holds their wealth  $W_t$  made by a combination of the risk-free asset and a replica of the French stock market portfolio (i.e. the risky asset). Their investment horizon is of duration *n*, and the proportions of the risk-free and risky assets held are  $\theta_{nt}^o$  and  $\theta_{nt}$ , respectively, with  $\theta_{nt}^o + \theta_{nt} = 1$  and  $-1 \le \theta_{nt} \le 1.6$  Conditional to a given set of information  $\Omega_t$ , the investor determines the value of  $\theta_{nt}$  in order to maximise their expected utility at time *t* for *t*+*n*, where the 'next period' *n* is of any duration (a day, a month, a year, etc.) At time *t*, the utility function  $U(W_t) = 1 - e^{-\rho_{nt} W_t}$  is concave  $(U'(W_t) > 0$  and  $U''(W_t) < 0$ ) with an absolute risk aversion coefficient  $\rho_{nt} = \frac{-U''(W_t)}{U'(W_t)} > 0$ . Let  $r_{ot}^n$  be the *n* maturity risk-free rate and  $R_{t+n}$  the market portfolio stock return from *t* to *t*+*n*; the *ex-ante* risk premium defined as the difference between risk-free rate and expected stock return is then  $\Phi_{nt} = E[R_{t+n})|\Omega_t] - r_{ot}^n$ . Put in

<sup>&</sup>lt;sup>6</sup> The possibility of short selling may leads to a negative value of  $\theta_{nt}$  (e.g. anticipating a reduction in the stock's price the investor decides today to sale equities that they do not own, knowing that they will have to deliver these equities at the maturity of the contact). The case  $\theta_{nt} < 0$  would happen if the amount of short sales exceeded the market capitalization of shares held by the representative agent.

expectation-variance form, the program of the investor program leads to the following classical solution (see Prat (2013)) :

$$\Phi_{nt}^* = \gamma_{nt} V[R_{t+n} | \Omega_t]$$
<sup>(1)</sup>

where  $\Phi_{nt}^*$  is the required risk premium for the time horizon *n*,  $E[R_{t+n})|\Omega_t|$  the expected stock return for the time span from *t* to *t*+*n*,  $\gamma_{nt} = \rho_{nt}\theta_{nt}$  the price of risk and  $V[R_{t+n}|\Omega_t]$  the expected variance of stock returns at *t* for horizon *n*.

It is worth noting that relation (1) says nothing about the set of information  $\Omega_{t}$  used by the investor to make expectations. If stock price contains all the relevant information (i.e. the price is expected rationally), then the efficient market hypothesis holds, so that the return is a white noise with constant mean and variance and then is unpredictable. In addition, if the price of risk is independent of the state of the nature, the expected return, the variance and thus the risk premium are constant, so that any attempt to model the expected time-varying return and risk premium is not a good challenge. On the other hand, if stock prices are not expected rationally, returns are predictable so that the expected return and risk premium are time-varying and horizon-dependant.<sup>7</sup> In this latter context, any empirical work must consider the *ex-ante* premium since the *ex-post* premium is not a straightforward decision-making concept, but this arises the question of the representation of expectations (see Part 3). Another important issue in relation (1) lies in the fact that it leaves unspecified the duration of the 'next period' corresponding to the time horizon n of the investor. As in Prat (2013), two traditional representative horizons are considered: the one-year horizon (since we consider annual data) that will be called the 'short-term' horizon (n=1) and the *infinite time horizon* that will be called the 'long-term' horizon ( $n = \infty$ ). In the literature, these two horizons are analysed most often by convenience, but another reason must be considered here. Because this choice extends to the maximum the time span between the short- and long-term horizons, it allows to support the implicit assumption of independence between the behaviour of shortterm and long-term investors, which is necessary to consider the determination of short-term and long-term premia separately. From now, subscripts 1 and 2 stand for the one-year and infinite time horizon, respectively.

<sup>&</sup>lt;sup>7</sup> See in particular Prat (2013) Appendix A.

The *ex-ante* risk premium characterizing the short-term investor's behaviour is defined by Eq.(1) for n=1:

$$\Phi_{1t} = E[R_{t+1} | \Omega_t] - r_{o,t}^1$$
(2)

where  $R_t = \frac{P_t - P_{t-1} + D_t}{P_{t-1}}$  is the one-year stock return and  $r_{o,t}^1$  the one-year-to-maturity risk-

free rate, both expressed in percent per annum. The *ex-ante* risk premium characterizing the long-term investor's behaviour is deduced from the dividend discount model (DDM) with an infinite horizon. As a rule of thumb due to limited cognitive capacity and to information costs, stockholders are assumed to consider the infinite horizon as a whole and then make expectations uniformly between *t* and all the future successive periods, this heuristic being reconsidered at t + 1, ... t+k, *etc* ... Hence, supposing at any time *t* that the expected rate of growth in dividends and the actualization rate are uniform between *t* and all the successive periods t+k, we obtain the well-known "Gordon-Shapiro" stock valuation formula from which we can deduce the expression of the risk premium  $\Phi_{2t}$  for a long-term investor (expressed in percent per annum):<sup>8</sup>

$$\Phi_{2t} = E[R_t^{\infty} | \Omega_t] - r_{ot}^{\infty} \quad \text{with} \quad E[R_t^{\infty} | \Omega_t] = \frac{D_t}{P_t} + \widetilde{g}_t^{\infty}$$
(3)

where  $E[R_t^{\infty} \mid \Omega_t]$ ,  $\tilde{g}_t^{\infty}$  and  $r_{ot}^{\infty}$  stand for the long-term expected stock return, the long-term expected rate of growth in dividends and the long-term riskless rate of interest, respectively. Note that, according to (3), the implicit observed stock return for the long-term investor is  $R_t^{\infty} = \frac{D_t}{D} + g_t$  with  $g_t = \frac{D_t - D_{t-1}}{D}$ .

While the short- and long-term premia 
$$\Phi_{1t}$$
 and  $\Phi_{2t}$  are *defined* by (2) and (3), these  
two premia are *explained* in accordance with the general relation (1). The market equilibrium  
condition is when risk premia offered by the market  $\Phi_{1t}$  and  $\Phi_{2t}$  equal risk premia  $\Phi_{1t}^*$  and

 $\Phi_{2t}^*$  required by investors. Accordingly, we can write the following market equilibrium conditions :

<sup>&</sup>lt;sup>8</sup> Jawadi and Prat (2016) compare this traditional formula with its so-called "dynamic version" proposed by Campbell and Shiller (1988) and explain why they used the first one rather than the second one.

$$\Phi_{1t} = E[R_{t+1} | \Omega_t] - r_{o,t}^1 = \gamma_{1t} V[R_{t+1} | \Omega_t]$$
(4)

$$\Phi_{2t} = \frac{D_t}{P_t} + \widetilde{g}_t^{\infty} - r_{ot}^{\infty} = \gamma_{2t} V[R_t^{\infty} | \Omega_t]$$
(5)

## **3** - Expected returns, expected variances and prices of risk representations

To check empirically the validity of Eqs. (4) and (5), assumptions about the representation of the expected stock returns for the one-period horizon and the expected dividends growth rate for the infinite horizon are needed on the left-hand sides, while assumptions about the expected variances and the prices of risk are needed on the right-hand sides. It is worth noting that, according to our approach, the *measurement* (on the left) and the explanation (on the right) of risk premia are modelled simultaneously.

#### Expected stock returns

Many empirical studies suggest that returns are somewhat forecastable, which suggest that markets are not informationally efficient, and then that REH does not holds.<sup>9</sup> Otherwise, expected returns revealed by survey data conducted with experts show that mixing the three traditional extrapolative, adaptive and regressive processes can be a way to represent expectations.<sup>10</sup> Accordingly, as supposed by Prat (2013) for US data, we assume that expectations are determined by mixing these three traditional processes. For the one year horizon, the following expectation processes was found to be in accordance with our data :

$$E[R_{t+1} | \Omega_t] = R_{t,1}^m + a_{1,1}(\overline{R} - R_t) + a_{1,2}(R_t - R_{t-1}) + a_{1,3}(R_{t-1} - R_{t-2}) \quad a_{1,i} > 0$$
(6)

where  $R_{t,1}^m = \beta_1 R_t + (1 - \beta_1) R_{t-1}^m$   $(0 \le \beta_1 \le 1)$  is the adaptive component,  $(\overline{R} - R_t)$  the meanreverting component ( $\overline{R} = 6.18\%$  per year is the average of  $R_t$ ), while the two last terms are extrapolative components. Considering the expected long term stock return  $E[R_t^{\infty} | \Omega_t] = \frac{D_t}{P_t} + \tilde{g}_t^{\infty}$ , its assessment needs the determination of  $\tilde{g}_t^{\infty}$ , which is given by

$$\widetilde{g}_{t}^{\infty} = g_{t,\infty}^{m} + a_{2,1}(\overline{g} - g_{t}) + a_{2,2}(g_{t} - g_{t-1}) + a_{2,3}(g_{t-1} - g_{t-2}) \quad a_{2,i} > 0$$
(7)

 <sup>&</sup>lt;sup>9</sup> See Prat (2013), note (12).
 <sup>10</sup> See especially Prat (1994) and Abou & Prat (2000).

where  $g_{t,\infty}^m = \beta_2 g_t + (1 - \beta_2) g_{t-1,\infty}^m$   $(0 \le \beta_2 \le 1)$  is the adaptive component,  $(\overline{g} - g_t)$  the mean-reverting component ( $\overline{g} = 2.17\%$  per year is the average of  $g_t$ ), while the two last terms are extrapolative components. Note that, in Eqs. (6) and (7), the coefficients  $\beta_1$ ,  $\beta_2$ ,  $a_{1,i}$  and  $a_{2,i}$  are determined simultaneously for the two horizons in the course of the estimation of the equilibrium conditions (4) and (5).

#### Expected variances

Insofar as only the variance of the unpredictable component of returns intervenes in determining the required risk premia, the expected variances of returns was estimated using GARCH processes. For each horizon, we considered alternately two measures of the stock return : (i) the observed returns, that are  $R_t = \frac{P_t - P_{t-1} + D_t}{P_{t-1}}$  and  $R_t^{\infty} = \frac{D_t}{P_t} + g_t$  for the short and the long term horizons respectively, and (ii) the return considered as endogenous variables in the structural equations of the risk premia, that are  $R_{t,1}^m$  and  $R_{t,\infty}^m = \frac{D_t}{P_t} + g_{t,\infty}^m$  (see hereafter Eq.

(12) and (16)). For both horizons, GARCH processes based on the return measure (ii) led to best results for our structural model, so that we retained it. These findings seem rather intuitive since in principle only the variance of the unpredictable component of returns intervenes in determining the risk premia because the expected variance of the predictable component is null. On the other hand, because  $R_{t,1}^m$  and  $R_{t,\infty}^m$  can be viewed as "memorized" values of returns, it can make sense that the expected volatilities are based on these values rather than on observed gross returns; as shown by Eqs. (6) and (7),  $R_{t,1}^m$  and  $R_{t,\infty}^m$  introduce a prior smoothing effect on returns depending on the optimal values of coefficients  $\beta_1$  and  $\beta_2$ , which are determined in the course of the estimation of the structural model using a grid search.

By anticipating a bit the presentation of the results of our structural model, we found for the one year horizon that the expected variance  $\tilde{V}_{1t} = V[R_{t,1}^m | \Omega_t]$  is a GARCH(1,1) process

augmented by the lagged value of the squared inflation rate  $\pi_t = 20 \log(CPI_t / CPI_{t-1})$  (% per year)<sup>11</sup>:

$$\widetilde{V}_{1t} = \underset{(0.9)}{0.001} + \underset{(3.0)}{0.20} \hat{u}_{1t-1}^2 + \underset{(16.6)}{0.77} \widetilde{V}_{1t-1} + \underset{(3.3)}{0.02} \pi_{t-1}^2$$
(8)

with the associated following mean equation obtained for optimal value  $\beta_1 = 0.07$  deduced from the estimation of the structural model:

$$R_{t,1}^{m} = \underbrace{0.99}_{(16.1)} R_{t-1,1}^{m} - \underbrace{0.20}_{(-3.0)} R_{t-2,1}^{m} - \underbrace{0.16}_{(-2.5)} (r_{o,t}^{1} - r_{o,t-1}^{1}) + \underbrace{0.38}_{(5.2)} (r_{o,t-1}^{L} - r_{o,t-1}^{1}) + \underbrace{0.62}_{(3.3)} + \hat{u}_{1t} \quad (\overline{R}^{2} = 0.787)$$

where  $r_{o,t}^1$  is the short term interest rate and  $r_{o,t}^L$  the French government bonds yield.

For the infinite horizon, we found that  $\tilde{V}_{2t} = V[R_{t,\infty}^m | \Omega_t]$  is represented by a GARCH-M(1,1) process, where<sup>12</sup>

$$\widetilde{V}_{2t} = \underset{(1.4)}{0.18} + \underset{(2.8)}{0.30} \hat{u}_{2t-1}^2 + \underset{(4.7)}{0.65} \widetilde{V}_{1t-1}$$
(9)

with the associated mean equation obtained for optimal value  $\beta_2 = 0.03$  deduced from the estimation of the structural model (the intercept is removed since insignificant) :

$$R_{t,\infty}^{m} = \underbrace{0.68}_{(2.1)} \widetilde{V}_{2t} + \underbrace{0.85}_{(14.7)} R_{t-1,\infty}^{m} + \underbrace{0.36}_{(3.7)} (r_{o,t-1}^{L} - r_{o,t-2}^{L}) - \underbrace{0.14}_{(-3.06)} (\pi_{5t-1} - \pi_{5t-2}) + \hat{u}_{2t} \quad (\overline{R}^{2} = 0.70)$$

where  $\pi_{5t} = 20 \log(CPI_t / CPI_{t-5})$  (% per year).

#### Prices of risk

The prices of risk for one-year and infinite time horizons are unobservable variables while the theory does not specify *a priori* their factors. To circumvent this problem, we implement a state-space model in which, for each horizon, a signal equation describes the risk premium while a stochastic state equation describes the unobservable price of risk. Accordingly,  $\gamma_{1t}$  and  $\gamma_{2t}$  are generated by state equations that are supposed to capture the influence on the price of risk of hidden factors comprising psychological effects. These two state equations are AR(1) processes, possibly augmented by a constant drift, by an AR(2)

<sup>&</sup>lt;sup>11</sup> The null of normality was rejected in testing the residual distribution in prior estimations and a general error distribution (GED) was then assumed. No asymmetry was found using EGARCH and TARCH variants of the conditional variance equation and no GARCH-in-mean effect was identified.

<sup>&</sup>lt;sup>12</sup> The null of normality was still rejected in testing the residual distribution so that a general error distribution (GED) was assumed. No asymmetry was found using EGARCH and TARCH variants of the conditional variance equation but a GARCH-in-mean effect was identified. The intercept was not found to be significant in the conditional mean equation, where no residual autocorrelation was detected

term and by macroeconomic variables (such as the rate of inflation and its volatility, change in interest rates), but none of them was found to be statistically significant. As a result, the prices of risk  $\gamma_{1t}$  and  $\gamma_{2t}$  are determined according to the following relations:

$$\gamma_{1t} = \rho_1 \gamma_{1t-1} + \eta_{1t} \qquad 0 \le \rho_1 \le 1 \tag{10}$$

$$\gamma_{2t} = \rho_2 \,\gamma_{2t-1} + \eta_{2t} \qquad \qquad 0 \le \rho_2 \le 1 \tag{11}$$

where errors  $\eta_{1t}$  and  $\eta_{2t}$  are Gaussian white noises. The time variability of  $\gamma_{1t}$  and  $\gamma_{2t}$  join to the conditional expected returns and variances are key features of our modelling that allow us to hope capturing both structural changes and strong shocks suffered by the French stock market during the secular period analysed.

## 4 - Equity risk premia and time horizon: empirical evidence

We used French annual secular data established from 1854 to 2014 by Le Bris and Hautcoeur (2010), who reconstituted the CAC 40 stock price index  $P_t$  before its creation in 1988 (for each year, at the beginning of January), the dividends per share corresponding  $D_t$  for the last year (corresponding to the Le Bris-Hautcoeur's data at t+1)<sup>13</sup>, the short term interest rates  $r_{ot}^1$  (money market rate, TMM "Taux Moyen du Marché Monétaire", Bank of France), the long term interest rate  $r_{ot}^L$  (French government bonds yield)<sup>14</sup>, and the Consumer Price Index CPI index.<sup>15</sup> The

 $<sup>^{13}</sup>$  A "survival bias" has often been raised suggesting biased upwards historical measurements of equity premium over time (Brown et al., 1995). This is because the performance over a number of past years of a group of equities existing are overestimated since only those that survived for these years (which are the most successful) are considered. However, Li and Xu (2002) interestingly argue that, when *expected* returns - and then *ex-ante* premia - are considered for decision-making, the survival bias in the U.S. stock price data is unlikely to be significant. To do so, the authors determine a relationship between the *ex-ante* survival probability and the average assessed survival bias. This relationship weakens the argument the survival argument because it shows that high survival bias would require an *ex-ante* probability of market failure which seems unrealistically high given the history of financial market.

<sup>&</sup>lt;sup>14</sup> Annual average of  $r_{ot}^1$  and  $r_{ot}^L$  of the preceding year are considered, which is consistent with the time span of stock returns and dividends growth rate.

<sup>&</sup>lt;sup>15</sup> We thank David Le Bris for kindly providing us with this data in Excel format. We completed the data after 2014.

historical dynamics of these variables are represented on **Figure A** for  $P_t$  and  $D_t^{16}$  and on **Figure B** for  $r_{ot}^1$  and  $r_{ot}^L$  (see **Appendix 1**).<sup>17</sup>

#### Risk-free rates representations

The risk-free discount rate is represented by  $r_{ot}^1$  for the short term premium. Concerning the risk-free rate for the long term premium, we followed Jawadi and Prat (2016), who considered the government bonds yield French government bonds yield  $r_{ot}^L$  with two assumptions. First, the Hodrick-Prescott filter trend  $\bar{r}_{ot}^L$  of  $r_{ot}^L$  was considered. Indeed, although there is *a priori* no default risk in this guaranteed yield, consideration of trend allows to underplay the market risk component included in short-term fluctuations. It is thus not surprising that considering trend rather than the observed yield improved the empirical results. Second, we estimated the value of a constant liquidity premium in  $r_{ot}^L$  by regressing the term spread  $TMS_t = r_{ot}^L - r_{ot}^1$  on actual and past values of change in the short rate  $r_{ot}^1$  (we found 4 significant lags that represent short interest rate expectations), where the intercept of 0.95% corresponds to the value of the premium. Accordingly, the risk-free discount rate representing the time preference of long term investors is assessed as  $r_{ot}^\infty = \bar{r}_{ot}^L - 0.95$ .

#### Adding the term spread and US stock market as tentative factors of required ERPs

Eqs. (4) and (5) give the theoretical values of the required equity risk premia when there are no exogenous disturbing effects. But such effects may exist due to liquidity constraints or/and to the contagion from international stock markets. That is why Eqs. (4) and (5) was completed using two tentative factors that are the term spread of interest rates and the

$$\log(P_t) = 1.025 \log(D_t) + 3.30 + residual \quad R^2 = 0.846$$
(15.4)

<sup>&</sup>lt;sup>16</sup> Interestingly, as predicted by the simplest version of the DDM  $P_t = D_t / (r_o - g_o)$  where  $r_o$  and  $g_o$  are the constant actualisation and dividends growth rates, the regression of  $\log(P_t)$  on  $\log(D_t)$  over the whole period 1854-2018 (Newey-West method) shows that the slope is insignificantly different from 1 while the intercept indicates a capitalization rate of  $r_o - g_o = \exp(-3.30) = 3.69\%$ :

The ADF test (non reported) indicates stationary of residuals at the 1% level. The capitalization rate value of 3.69 % is plausible compared to the average of 5% observed for government bond yield and the average of 2% for the dividend growth rate.

<sup>&</sup>lt;sup>17</sup> Note that, as for all other studies in the literature on ERP, the difference in taxation of stocks returns and debt securities yields is assumed to impact negligibly risk premia values.

US equity risk premia. Concerning the first one, studies in the literature had repeatedly shown during the 1980s that the slope of the term structure of interest rates is a reliable variable to predict ERP (Campbell (1987), Fama and French (1989))<sup>18</sup>, and recent studies have confirmed this result (Goyal and Welch (2008), Rapach et al.(2016), Harvey et al. (2016), Jawadi and Prat (2017), Faria and Verona (2018a, 2018b)), the relation being positive. This helps to understannd why the term spread ( $TMS_t$ ) is continuously monitored by market participants while straightforward to know from publicly available data. The underlying supposed mechanism is that a decrease in  $TMS_t$  reflects an increase of in the liquidity constraints - especially due to a restrictive monetary policy - leading some stockholders to sales equities for compensating these constraints, ending with a fall in ERP because the induced fall in equity prices triggers an increased equity risk exposure. Accordingly, it seems a priori all the more relevant to add  $TMS_t = r_{ot}^L - r_{ot}^1$  in the two structural equations of required ERPs since we have available data to do it. However this variable was not found to be insignificant for the long term horizon, which joins Damodaran (2015) who found no significance when the ERP is deduced from the DDM.

Regarding now the second tentative variable, many observers have shown that the US market exerts a significant positive influence in mean and in volatility on other international stock markets and especially on European stock markets, whereas the reciprocal hypothesis is rather weakly and rarely supported (among other, see Bollerslev et al., Avouyi-Dovi and Neto (2004), Rapach et al. (2013), Siliverstovs (2016)). Such spillover effects may be due to pure contagion but also to structural links because a proportion of the market capitalization of French CAC 40 companies were held by non-resident investors.<sup>19</sup> To capture such influences in our modelling, we build a composite variable characterised by three specific features. First, because our endogenous variables in the structural equations of risk premia are in the form of

 $R_{t,1}^m - r_{ot}^1$  and  $\frac{D_t}{P_t} + g_{t,\infty}^m - \bar{r}_{ot}^\infty$  for the one- and infinite horizons (see hereafter Eqs. (12) and

(16)), we consider the same variables for US, that are  $_{US}R_t^m - _{US}r_{ot}^1$  and  $\frac{_{US}D_t}{_{US}P_t} + _{US}g_{t,\infty}^m - _{US}r_{ot}^\infty$ ,

<sup>&</sup>lt;sup>18</sup> Concerning the link between the term spread and equity risk premium through the APT, see among others Chen, Roll and Ross (1986), Elton, Gruber and Mei (1994)) and Kryzanowski et al. (1997).

<sup>&</sup>lt;sup>19</sup> For example, in December 2009, 42% of the market capitalization of French CAC 40 companies was held by non-resident investors including 16% of US investors.

respectively.<sup>20</sup> Second, to compare US variables to the French ones, we correct the first ones for exchange rate between USD and Franc (euro since 2000). For that, based on the PPP, we subtracted from the US variables the Hodrick-Prescott trend of the inflation differential  $dif_t$ between France and US;<sup>21</sup> this somewhat improved empirical results compared to a no correction specification. Third, it is rather unlikely that the influence of the US market exerts with the same intensity over the whole period. That is why we introduce a dummy variable dum, set to 1 until a given year T (an alternative assumption was to set the dummy to 0 until T), then increasing according to a linear trend. The best results were obtained for setting  $dum_t$  to 1 until T=1950, which seems in accordance with the development of the internationalization of stock markets. The US variables then are  $US_{1t} = dum_t \left( {_{US}}R_{t,1}^m - {_{US}}r_{ot}^1 - dif_t \right) \text{ and } US_{2t} = dum_t \left( {_{US}}D_t - {_{US}}r_{ot}^m - {_{US}}r_{ot}^\infty - dif_t \right) \text{ for the one-year}$ and infinite horizon, respectively, where  $dum_t = 1$  until 1950 (including) and following a linear positive trend after<sup>22</sup>,  $dif_t = (\pi_t - US \pi_t)_{HP}$  with  $\pi_t = 100 \log(CPI_t / CPI_{t-1})$  and  $_{US}\pi_t = 100\log(_{US}CPI_t/_{US}CPI_{t-1}), CPI_t \text{ and } _{US}CPI_t \text{ Consumer Price Indices for France and}$ US respectively, where the subscript HP stands for Hodrick-Prescott filter trend.

Reporting the expressions of the expected return (6), of the price of risk (8) in the structural relation of the short-term premium (4), adding the  $TMS_t$ ,  $US_{1t}$  and a Gaussian noise  $v_{1t}$  independent of the auxiliary residuals  $\eta_{1t}$  in the state equation, we get the signal equation (12) for the short-term premium, which is estimated with the state equation for given values of  $\beta_1$  and of the initial value of  $R_{t,1}^m$ :

$$R_{t,1}^{m} - r_{ot}^{1} = \gamma_{1t} \, \tilde{V}_{1t} - a_{1,1}(\overline{R} - R_{t}) - a_{1,2}(R_{t} - R_{t-1}) - a_{1,3}(R_{t-1} - R_{t-2}) + \lambda_{1} \, US_{1t} + \delta TMS_{t} + \upsilon_{1t}$$
(12)  
$$a_{1,i}, \, \lambda_{1}, \delta > 0$$

<sup>&</sup>lt;sup>20</sup> These variables represent the risk premia under the hypothesis that only the adaptive behaviour would work in the expected return formation. US series are those of Shiller's data base :  $_{US}P_t$  and  $_{US}D_t$  stand for de Standard and Poors' 500 stock price Index at January and dividends per share over last 12 months,  $_{US}r_{ot}^1$  for the one-year interest rate and  $_{US}\bar{r}_{ot}^L$  the 10-year government bonds yield HP trend. The variables  $_{US}R_{t,1}^m$  and  $_{US}g_{t,\infty}^m$ are calculated with the optimal values  $\beta_1 = 7\%$  and  $\beta_2 = 3\%$  per year, respectively.

<sup>&</sup>lt;sup>21</sup> According to the PPP, when the inflation differential between France and US increases, this means a devaluation of the French Franc (Euro from 2000). Accordingly, the US stock return related to USD becomes more interesting for French, hence compensating the magnitude of the US equity risk premium. Trend of the inflation differential is considered to blur the impact of the strong French inflation that occurred during the second world war.

<sup>&</sup>lt;sup>22</sup> A quadratic trend did not do better.

where  $\gamma_{1t}$  is given by Eq. (10). Eq.(12) allows us to identify the values of short-term "observed" one-year premium  $\Phi_{1t} = E[R_{t+1} | \Omega_t] - r_{ot}^1$  as

$$\Phi_{1t} = R_{t,1}^m + a_{1,1}(\overline{R} - R_t) + a_{1,2}(R_t - R_{t-1}) + a_{1,3}(R_{t-1} - R_{t-2}) - r_{ot}^1$$
(13)

where

$$E[R_{t+1} \mid \Omega_t] = R_{t,1}^m + a_{1,1}(\overline{R} - R_t) + a_{1,2}(R_t - R_{t-1}) + a_{1,3}(R_{t-1} - R_{t-2})$$
(14)

represents the one-year expected return. According to Eqs (10) and (12) the theoretical *required short-term premium* writes

$$\Phi_{1t}^* = \gamma_{1t} \,\widetilde{V}_{1t} + \delta TMS_t + \lambda_1 \, US_{1t} \tag{15}$$

In a similar manner, reporting the expressions of the expected rate of dividends growth (7) and of the long-term price of risk (11) in the structural relation of the long-term premium (5), adding the  $US_{2t}$  factor in the structural relation of the long-term premium (5), and adding a Gaussian noise  $v_{2t}$  independent of the auxiliary residuals  $\eta_{2t}$  in the state equation, we get the signal equation (16) for the long-term premium, which is estimated simultaneously with the state equation

$$\frac{D_{t}}{P_{t}} + g_{t,\infty}^{m} - \bar{r}_{ot}^{\infty} = \gamma_{2t} \, \tilde{V}_{2t} - a_{2,1}(\bar{g} - g_{t}) - a_{2,2}(g_{t} - g_{t-1}) - a_{2,3}(g_{t-1} - g_{t-2}) + \lambda_{2t} US_{2t} + \upsilon_{2t}$$

$$a_{2,i}, \, \lambda_{2} > 0$$
(16)

where  $\gamma_{2t}$  is given by the state equation (11).

For given values of  $\beta_1$  and of the initial value of  $g_{t,\infty}^m$ , Eqs. (16) and (11) allow us to identify the value of the *infinite horizon "observed" premium* 

$$\Phi_{2t} = \frac{D_t}{P_t} + g_{t,\infty}^m + a_{2,1}(\bar{g} - g_t) + a_{2,2}(g_t - g_{t-1}) + a_{2,3}(g_{t-1} - g_{t-2}) - \bar{r}_{ot}^{\infty}$$
(17)

where

$$\widetilde{g}_{t,\infty} = g_{t,\infty}^m + a_{21}(\overline{g} - g_t) + a_{2,2}(g_t - g_{t-1}) + a_{2,3}(g_{t-1} - g_{t-2})$$
(18)

gives the long-term expected rate of dividends growth. Equations (16) and (11) allow us to determine the theoretical *required long-term premium* as

$$\Phi_{2t}^* = \gamma_{2t} \, \widetilde{V}_{2t} + \lambda_{2t} U S_{2t} \tag{19}$$

For given values of the pair  $[\beta_1, \beta_2]$  and of initial values of  $R_{t,1}^m$  and  $g_{t,\infty}^m$ , the 4equations-system (12), (10), (16) and (11) is estimated using the Kalman filter methodology, where (12) and (16) are the two signal equations, while (10) and (11) are the two state equations. All parameters (including initial values of state variables) are those minimizing the Akaike, Schwarz and Hannan-Quinn information criteria. The above 4-equation system was estimated over the period 1872-2018 (147 years) using the maximum likelihood method (Harvey [1992], Hamilton [1994]). The initial values of the state variables  $\gamma_{1t}$  and  $\gamma_{2t}$  are determined using a grid search to minimize the information criteria (Akaike (AIC), Schwarz (SC) and Hannan-Quinn (HQ)).<sup>23</sup> The successive values of the state variables are revised each year on the basis of new information assumed to reflect a positive, negative or null variation in the price of risk. This new information takes the form of additive normally distributed white noises, whose variances belong to the vector of the hyperparameters to be estimated. Since the effects of these informational shocks are supposed to cumulate gradually over time, the dynamics of these two state variables are characterized by AR(1) processes with drift. As it is frequent with nonlinear models, the Kalman filter gives often rise to problems of convergence especially in estimating the variances of the residuals ("innovations") of the signal equations and the variances of the residuals ("noises") of the state equations. It is possible to minimize this difficulty by initializing these variances with sufficiently high values (Stock and Watson, 1998; Durbin and Koopman, 2001), as we done. When such problems persist, as was the case here, econometricians solve it by setting the value of the ratio between innovations and noises named "Signal-to-Noise Ratio".<sup>24</sup> This constraint was used in our estimations (see Table 1). Finally, because no significant correlation was found between innovations  $v_{1t}$  and  $v_{2t}$ , it was not relevant to estimate their covariance among the

<sup>&</sup>lt;sup>23</sup> Estimates were made using Eviews10. Since we considered a structural model, "smoothed" state variables are considered.

<sup>&</sup>lt;sup>24</sup> Note that, analysing unemployment, Gordon (1997) advised to use an "aesthetic criterion", which refers to the time pattern of an estimated state variable : in his analysis, it made sense that the equilibrium unemployment rate must not be constant or erratic but smoothed compared to the observed rate. It is indeed possible to obtain very different dynamics of the state variable with rather close values for the information criteria. When a system is estimated with several signal and state equations, it also can happen that estimates focus on one of the equation at the expense of the other, leading to a quality of fit exaggeratedly good for ones while exaggeratedly bad for others.

hyperparameters to avoid estimation bias that could have been induced.<sup>25</sup> **Table 1** gives the Kalman filter estimates of our structural model made of a system composed of two signal equations (12) and (16) and two state equations (10) and (11). **Table 2** gives descriptive statistics of the two "observed" premia issued from equation (13) for the one-year premium and equation (17) for the infinite horizon premium, with estimates in Table 1. Expected returns that intervene in short- and long term ERPs are issued from Eqs. (6) and (7), with optimal values of  $\beta_1 = 7\%$  and  $\beta_2 = 3\%$ , respectively.<sup>26</sup> These coefficients show a relatively long delay of influence for the two horizons, the longer delay found for the long-run horizon being somewhat intuitive. The short-tem premium appears to be higher in mean than the long-term one, which correlates with the fact that short-term returns are more volatile than long-term returns. It can be noted that the rather low average values of the two ERPs seem not subject to the famous "equity risk premium puzzle" arising from the Lucas' consumption-based model using US data (Mehra and Prescott (1985)), which confirms that this puzzle was not clearly evidenced in France.

	one-year time horizon $(\mathcal{T} = 1)$	infinite time horizon $(\mathcal{T} = 2)$	
	State equations (10) and (11)		
	0.983***	0.980***	
$ ho_{ au}$	(78.9)	(65.6)	
$c_{\tau}$	-1.87***	-2.10***	
	(-12.1)	(-18.6)	
	Signal equation	ons (12) and (16)	
$a_{ au,1}$	0.14***	0.07***	
τ,1	(7.2)	(6.7)	
	0.08***	0.04***	
$a_{\tau,2}$	(6.0)	(3.8)	

Table 1 - Estimating the one-year and infinite time horizon equity risk premia usingthe Kalman filter methodology

<sup>&</sup>lt;sup>25</sup> The covariance between the two noises  $\eta_{1t}$  and  $\eta_{2t}$  was also found to be insignificantly different from zero. We also verified the absence of correlation between the signal residuals and the state residuals for each horizon, which is a condition for updating state equations.

<sup>&</sup>lt;sup>26</sup> Because the likelihood was flat around the values of the adaptive coefficients  $\beta_1$  and  $\beta_2$  obtained by Prat (2013) for US, we set the same values in France as those found by the author for the USA. The initial values of the adaptive components of expected return (Eq. (18)) and of the expected growth rate in dividends (Eq.(22)) are 4.79% and 1.77% per year, respectively.

$a_{ au,3}$	0.03*** (3.4)		0.02*** (2.9)	
$\delta_{\tau} (TMS_t)$	1.56*** (12.0)		-	
$\kappa_{\tau} (US_{\tau t})$	0.01*** (5.1)		0.01*** (5.0)	
Signal-to-noise ratio	9.05		3.95	
$R^2$	0.960 0.796		0.968 0.836	
$egin{array}{c} R_D^2 \ JB & p\mbox{-value} \ LM & p\mbox{-value} \end{array}$	0.52 0.00		0.01 0.01	
AIC SC HQC		6.88 7.15 6.99		

Notes - Estimation cover the period 1872-2018 (147 years). The two signal equations (12) and (16) and the two state equations (10) and (11) are estimated as a system of four equations by using the Kalman filter methodology. Estimates are obtained for  $\beta_1 = 7\%$  and  $\beta_2 = 3\%$ . To ensure positive values, the variances of noises  $\eta_{\tau t}$  (i=1,2) are estimated as  $\exp(c_{\tau})$ , while the variances of  $\mathcal{O}_{\tau t}$  (i=1,2) are determined by fixing the Signal-to-Noise ratios. AIC, SC and HQC stand for Akaike, Schwarz and Hannan and Quinn information criteria for the estimated system. The initial values of  $\gamma_{\tau t}$  have been optimized as 3 both for  $\tau = 1$  and  $\tau = 2$ . Numbers in brackets are the *t*-values. \*\*\*, \*\* and \* indicate that estimates are significant at the 1%, 5% or 10% levels, respectively.  $R^2$  and  $R_D^2$  are two measures of the goodness of fit of the signal equations (see footnote 33). *JB* and *LM* stand for the Jarque-Bera normality test and the Breusch Godfrey serial correlation LM test (4 lags), respectively.

	1 1 1 1	• •	• .•• .•
Toble 7 Short-term and long-term	obcorvod rick nr	omio · do	corintivo statistics
Table 2 – Short-term and long-term	UDSCI VCU LISK DI	снна . uc	SULIDIEVE SLAUSLIUS
	obber (et rish pr	••••••	

	Mean Median	Maximum Minimum	Std deviation	% of positive values
One-year horizon premium	1.74 2.62	8.34 -11.7	4.10	68%
Infinite horizon premium	1.37 1.14	6.87 -5.34	2.64	73%

Note - The two risk premia are expressed in percent per year. The sample period is 1872-2018 (147 observations).

Figures 1 and 2 exhibit the dynamics of the components in the observed premia for the one-year (expected stock return and risk-free rate) and for the infinite time horizon (dividends yield, expected dividends growth, risk-free rate), respectively. It can be seen that, in both cases, the components exhibit significant fluctuations compared to each other. Figure **3** compares the values of the "observed" premia according to horizons (Eqs. (13) and (17)), hence confirming that horizon is a discriminant parameter conditioning the dynamics of ERP. At a first glance, an equity risk premium should be expected to be positive. However, as in all empirical studies of the literature using data over a long period, Table 2 indicates that, although the average values of the premia are positive, negative values often occur (between a quarter and a third of observations). In particular, negative values are found for the short premium during the sub-period 1967-90 and it is the same to a lesser extent for the long-term premium. About that, one must note that negative values was also observed for the tentative factors  $US_{1t}$  and  $US_{2t}$ , which may suggest the existence of common factors acting on the French and the US stock markets. In fact, generally speaking, notwithstanding errors measurement, a negative risk premium can make sense from several ways. Considering the security market line of the CAPM, when the beta of an individual share is negative, a rational investor will hold it even though it yields less than the risk-free rate, since it makes a "recession insurance" in their diversified portfolio.<sup>27</sup> A negative risk premium may also occurs for well-diversified stock portfolio when its return is negatively correlated with the aggregate consumption growth : this may encourage investors to pay a premium to hedge the consumption risk, which corresponds to a negative price of risk.<sup>28</sup> This could also be the case if the well-diversified stock portfolio reduces the risk of the whole wealth of the investor due to low or negative correlations with other assets held. In an international portfolios context, because the currency price of risk can be positive or negative, this may lead to negative equity risk premia for any national stock market (among others, see Arouri et al.(2012)). Anyway, it may be reassuring to see that, during the 2000's, the values issued from our model are close to those estimated by circles of financial experts. Indeed, over the sub-period 2000-2018 in

<sup>&</sup>lt;sup>27</sup> In the same vein, because put options on a stock price index (e.g. S&P500) can hedge systematic risk when the market portfolio is held, they carry a negative risk premium (i.e. their expected returns are below the risk-free rate). This means that stockholders pay a positive insurance premium to get this hedging advantage. Note that negative short term interest rate at the end of our period also illustrate the fact that agents can accept to pay to secure their funds (see Appendix 1, Figure A).

<sup>&</sup>lt;sup>28</sup> This is notably possible in the consumption-based model of Lucas (1978) from which the CCAPM is deduced. Moreover, in this framework, Liu et al (2016) suggest that ERP is determined both by this traditional consumption risk and by a "liquidity risk" they define as the covariance between transaction costs and consumption growth. Consequently, if for any reason at time t this covariance takes negative value, this "liquidity risk" would also contribute in explaining a negative ERP.

France, the values of the equity risk premium from Fenebris' (Frankfurt) oscillate around an average level of about 5%<sup>29</sup> while we find 6.5% and 4.6% for the short and long term premia, respectively. In the same way, Statista provides an estimation averaging of 6% over the subperiod 2011-18 while we find 5.98% and 6.08% for the short and long premia, respectively.<sup>30</sup>

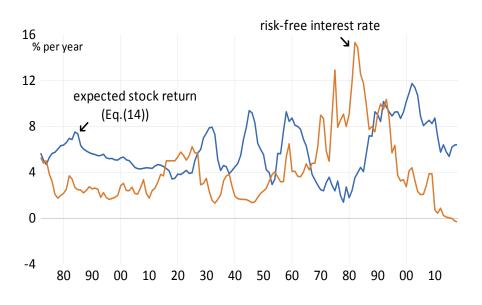
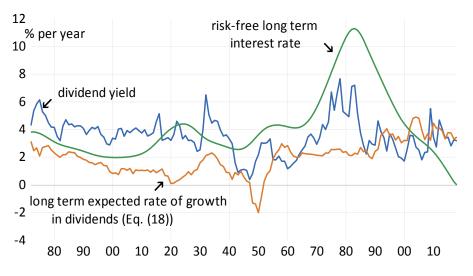
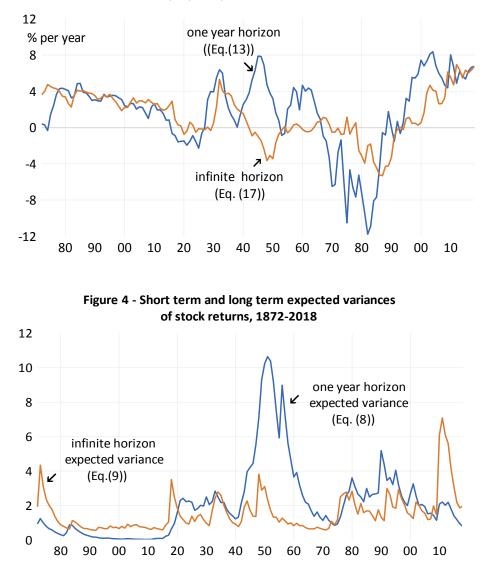


Figure 1 - the two components of the one-year equity risk premium, 1872-2018

Figure 2 - The three components of the infinite horizon equity risk premium, 1872-2018



 <sup>&</sup>lt;sup>29</sup> See <u>http://www.market-risk-premia.com/ fr.html</u>
 <sup>30</sup> See <u>https://www.statista.com/statistics/664857/average-market-risk-premium-france-europe/</u>



# Figure 3 - The one year horizon and the infinite horizon equity risk premia, 1872-2018

We now turn to the expected variances and the prices of risk that are the main arguments of the required premia. **Figure 4** shows that the short term and long term expected variances exhibit different dynamics ( $R^2 = 0.06$ ), the first one being more volatile than the second one.<sup>31</sup> Concerning the prices of risk, since we consider a structural model, the state variables are estimated conditionally at each point in time on the whole sample data (*smoothed inference*) rather than only using past observations (*predicted inference*). At any time, the Kalman filter yields the standard deviations of each state variable. For an accepted 5% level

<sup>&</sup>lt;sup>31</sup> Considering the short term horizon expected variance, the sharp rise that occurred between 1915 and 1951 and the strong subsequent decline are in accordance with the time pattern of the 10-year rolling variance of stock returns estimated by Le Bris (2018). However, probably because a GARCH process only considers the unpredictable component of returns to determine the expected variance of returns, it does not produce persistence of the expected variance level found by Le Bris.

of significance, the standard deviation allow us to determine confidence intervals defined at each date by the line ranging between the estimated value plus or minus 1.96 times the standard deviation, which leads to associate upper and lower bounds to the estimated values of the price of risk  $\gamma_{1t}$  and  $\gamma_{2t}$ , as shown by **Figures 5 and 6**, respectively. Prices of risk are significantly time-varying since a horizontal line can not be located inside the confidence intervals, while **Figure 7** shows that  $\gamma_{1t}$  and  $\gamma_{2t}$  are clearly correlated ( $R^2 = 0.59$ ) although they exhibit large own fluctuations. Observed risk premia  $\Phi_{1t}$  and  $\Phi_{2t}$  are of course clearly correlated with prices of risk  $\gamma_{1t}$  and  $\gamma_{2t}$ , but much less strongly than with estimated required premia : we found  $R^2(\Phi_{1t},\gamma_{1t}) = 0.33$  compared to  $R^2(\Phi_{1t},\hat{\Phi}_{1t}^*) = 0.94$ , and  $R^2(\Phi_{2t},\gamma_{2t}) = 0.38$  compared to  $R^2(\Phi_{2t},\hat{\Phi}^*_{2t}) = 0.96$ , which shows that the determinist factors play a more important role that the stochastic factors (i.e. the state variables) in the determination of risk premia. As like for risk premia, although the estimated values of the prices of risk  $\gamma_{1t}$  and  $\gamma_{2t}$  are most often positive, negative values are not rare. This contrasts with the results of Prat (2013) according to which negative values were not very numerous in the US stock market (less than 10% of observations). Considering the upper bound values, we find 24% of negative values for  $\gamma_{1t}$  while this percentage drops to 12% for  $\gamma_{2t}$ , which confirms the existence of a significant number of negative values. Although in times of high and widespread euphoria in the stock market, we could understand that the price of risk take negative values - since many investors may join to risk seeking speculators - this is obviously not the case for the years in which negative values appeared during our period. On the other side, recall that price of risk  $\gamma_{nt}$  (n = 1,2) equals to the product of the share  $\theta_{nt}$  of stock market portfolio held by the representative investor in their wealth by the risk aversion coefficient  $\rho_{nt}$ , where  $\theta_{nt}$  can take a negative value if short sales exceed the amount of equities held, hence leading to a negative values of  $\gamma_{nt}$ .<sup>32</sup> But, in fact, existence of short sales as an explanation of the negative values seems not credible; to give an example, in 2004, the amount of open positions on the CAC 40 Index Future was roughly only 2% of the CAC 40

<sup>&</sup>lt;sup>32</sup> See footnote (6). On this point, note that, until the end of the twentieth century, most of transactions in Paris Stock Exchange were at the monthly settlement, i.e. settlement-delivery was at the end of the month. This settlement-delivery could be carried forward from one month to another at a rate varying according to the equities and dates (on this point, the French market was different from the US market where spot transactions dominated), and this can foster short sales. Note that the CAC 40 Index Future (FCE) created in the late 1980s, which is today one of the most traded contracts on the French market, allowed investors to make easily short selling of the market portfolio replica.

market capitalization. The presence of negative values of prices of risk was persistent with our modelling by using different specifications for expected returns and expected variances, and by setting different values for signal-to-noise ratios or initial values of state variables. Although, as part of our approach at least, this might suggest a "price of risk puzzle" for the French stock market, one can think that we more probably reach here a limit of our modelling to separate different phenomena. Indeed, although at the theoretical level the price of risk is identified to  $\rho_{nt}\theta_{nt}$ , the state variables estimated are likely to capture also other effects. Generally speaking, stockholders may indeed accept to pay for other advantages of holding shares which could be represented by a positive preference parameter to be subtracted from the pure risk aversion coefficient  $\gamma_{nt}$ . Accordingly, when at time t this parameter takes a value greater than the risk aversion coefficient, what is called the "price of risk" will take a negative value. According to this interpretation, our "price of risk" must be considered net of other benefits related to the holding of shares. Especially, when uncertainty on other secondary markets is felt to be higher than on the stock market, this may prompt investors to pay for keeping equities in their portfolios; voting rights attached to the shares also may motivate stockholders to pay for keeping their right to participate in the control of companies. Anyway, the strong time variability of the prices of risk contributes to understand why it is not necessary to consider explicitly structural changes or shocks such as word wars in our modelling over the secular period. On the other hand, a brief preliminary analysis in Appendix 2 shows that, for both horizons, although a decrease of deflation or an increase of inflation firstly lead to a lowering of prices of risk (this is the case for a large majority of the observations), prices of risk and inflation tend to raise together when inflation reaches a high threshold. These results seem rather intuitive and join a literature suggesting the existence of an optimal rate of inflation for the stock market (Lintner (1973), Prat (1982, chap. VII))), in the sense that a moderate inflation would be profitable for companies and then for the stock market, but that too much inflation would be harmful. Anyway, these results encourage to conduct later a more in deep analysis of economic factors of the price of risk.

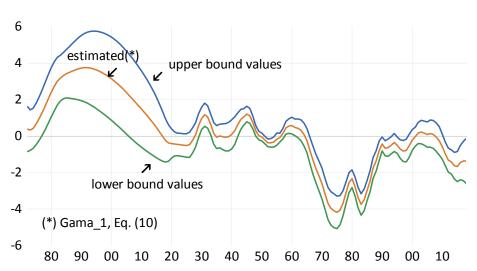
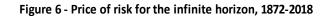


Figure 5 - Price of risk for the one year horizon, 1872-2018



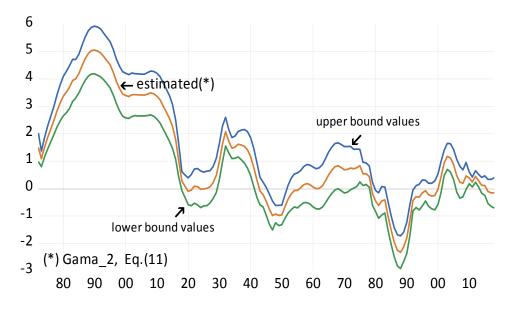
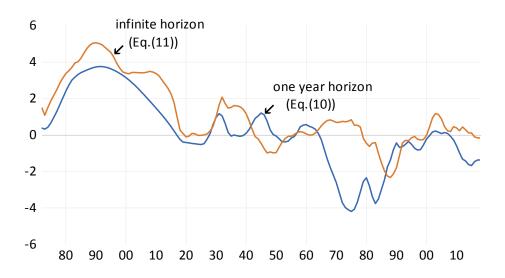


Figure 7 - Prices of risk for the one year and the infinite horizons, 1872-2018

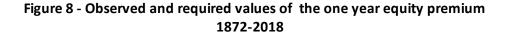


The conventional  $R^2$  between the observed and fitted values given by the signals equations (12) and (16) (Table 1) show that 95% of the variance is explained for the shortterm horizon and 97% for the long-term horizon. Especially when using the Kalman filter, it is interesting to further checked the quality of the fits by using the modified measure  $R_D^2$ proposed by Harvey (1992), which assesses the relevance of our model with respect to a benchmark represented by a random walk plus drift.<sup>33</sup> The  $R_D^2$  values are 0.79 and 0.84 for the short- and the long term horizons respectively, indicating that our risk premia model strongly outperforms the benchmark. **Figures 8** and **9** compare the observed values  $\Phi_{1t}$  and  $\Phi_{2t}$  (Eqs. (13) and (17) with the estimated required values  $\hat{\Phi}_{1t}^*$  and  $\hat{\Phi}_{2t}^*$  of ERPs (Eqs. (15) and (19)) deduced from the kalman filter estimates (Eqs. (12) and (16)), for the short-

and long-term horizons, respectively: although the required values describe the main fluctuations of the short-term and long-term premia, we can often see clear differences (corresponding to residuals  $v_{1t}$  and  $v_{2t}$ ).

<sup>&</sup>lt;sup>33</sup> Whereas  $R^2 = 1 - SSR / \sum_{t=1}^{T} (y_t - \bar{y})^2$ , we have  $R_D^2 = 1 - SSR / \sum_{t=2}^{T} (\Delta y_t - \overline{\Delta y})^2$  where  $y_t = \Phi_{\tau t}$  ( $\tau = 1, 2$ ) while

*SSR* is the sum of the squared residuals  $v_{1t}$  and  $v_{2t}$ . A negative  $R_D^2$  implies that the estimated model is less precise than a simple random walk plus drift.



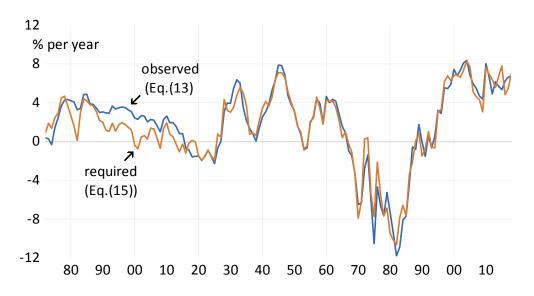
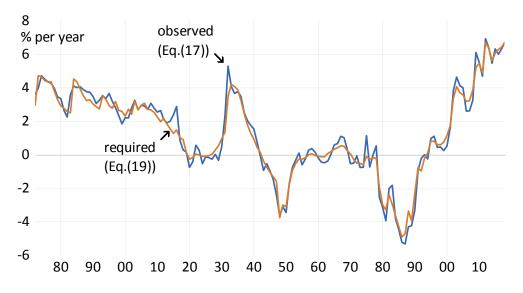


Figure 9 - Observed and required values of the infinite horizon equity risk premium 1872-2018



We now turn to the statistical properties of the standardized values of estimated residuals of the signal equations  $v_{1t}$  and  $v_{2t}$ . In Table 1, the *p*-values of the Jarque-Bera statistics (*JB*) lead to accept the normal distribution hypothesis at the 5% level and the 1% level for the short- and long term horizons, respectively<sup>34</sup>, but *F*-statistic *p*-values of the *LM* test show that the null of no serial correlation is rejected for the two horizons at the 5% level

<sup>&</sup>lt;sup>34</sup> These results show that there is not a significant number of abnormal values.

(the null is nevertheless accepted at the 1% level for the long term premium).<sup>35</sup> This suggests a possible lack in the specification of our required premia modelling, especially about the role played by inflation. To check for this conjecture, we analysed for each horizon the correlation between, on the one hand, the estimated values of residuals  $v_{1t}$  or  $v_{2t}$ , and on the other hand, actual and past inflation rates or the moving covariance over the last k years between observed stock returns and inflation rate (k = 1 to 10). This last variable, which is assumed to represent the expected covariance between inflation and stock returns, would indeed be included in our modelling if the real wealth was considered in place of the nominal wealth in the program of the representative investor. These attempts showed that residuals are neither correlated with inflation nor with covariance between inflation and stock returns.<sup>36</sup> Another conjecture to explain autocorrelation of residuals is that market frictions such as transaction costs<sup>37</sup> and risky arbitrage<sup>38</sup> generate delayed adjustments of premia towards their required values. To check for this, we estimate error correction models (ECMs), where the observed premia  $\Phi_{1t}$  and  $\Phi_{2t}$  are given by equations (13) and (17), while targets are the required premia  $\Phi_{1t}^*$  and  $\Phi_{2t}^*$  estimated by equations (15) and (19), respectively. The two ECMs are estimated simultaneously as a system using the Seemingly Unrelated Regression method, which is robust both to the contemporaneous correlation between the two residuals and for heteroskedasticity. The results are the following :

$$\Delta \Phi_{1t} = \underbrace{0.31}_{(5.5)} (\hat{\Phi}^*_{1t-1} - \Phi_{t-1}) + \underbrace{0.85}_{(26.5)} \Delta \hat{\Phi}^*_{1t} + \underbrace{0.06}_{(1.9)} + \Delta \Phi_{1t-1} + \hat{\varepsilon}_{1t} \qquad \overline{R}^2 = 0.83$$
(20)

$$\Delta \Phi_{2t} = \underbrace{0.86}_{(10.4)} \left( \hat{\Phi}^*_{2t-1} - \Phi_{2t-1} \right) + \underbrace{0.95}_{(15.9)} \Delta \hat{\Phi}^*_{2t} + \underbrace{0.15}_{(3.3)} \Delta \Phi_{2t-1} + \hat{\varepsilon}_{2t} \qquad \overline{R}^2 = 0.72$$
(21)

These results suggest that equity risk premia gradually adjust towards their required values, which supports the suitability of our required values modelling. A system residuals Portmanteau test for autocorrelations of  $\hat{\varepsilon}_{1t}$  and  $\hat{\varepsilon}_{2t}$  leads now to accept the null of non autocorrelation at the 5% level of significance.<sup>39</sup>

<sup>&</sup>lt;sup>35</sup> Autocorrelation of residuals does not cause bias on the estimated values of parameters but the variances of parameters are undervalued. However, our finding that the *p*-values of are substantially less than 1% for all parameters suggests that autocorrelation likely does not disturb conclusions about the significance of variables. <sup>36</sup> For each horizon, this last result is reinforced by the null value found for the unconditional covariance between

so For each horizon, this last result is reinforced by the null value found for the unconditional covariance between stock return and inflation over the whole period. As shown in Appendix 2, in our modelling, everything happens as if the influence of inflation was captured by the price of risk (and also by the expected variance for the short horizon, see Eq.(8))).

<sup>&</sup>lt;sup>37</sup> See Anderson (1997).

<sup>&</sup>lt;sup>38</sup> See Shleifer and Summers (1990).

<sup>&</sup>lt;sup>39</sup> The Q-Stat (2 lags) *p*-value found is 0.26 (this test is valid only for lags larger than the system lag order, that is 1).

## **5** – Conclusion

In line with Prat's approach applied to U.S. stock market secular data and using the secular data base established by Lebris and Hautcoeur (2010), the present paper aims to modelling one-year horizon and infinite horizon ERPs for the French stock market. We consider a representative investor whose wealth is made of a replica of the equity market portfolio and of the riskless asset, and who maximizes the expected utility of their future wealth for a given horizon. The solution of this program implies that the required risk premium equals to the price of risk times the expected variance of stock returns, which both are time-varying and horizon-dependent. Two traditional horizons are considered: the oneperiod-ahead horizon (i.e. the 'short-term' premium) and the infinite-time horizon (i.e. the 'long-term' premium). Representing the expected returns by mixing the three traditional adaptive, extrapolative and regressive processes, large disparities in the dynamics of the two premia are evidenced from 1872 to 2018. Considering the required premia side, the expected variances are represented by GARCH processes while the prices of risk are estimated according to the Kalman filter methodology, which allows representing unobservable variables. The term spread of interest rates and US ERPs appeared to be relevant additional factors of required premia. Due to risky arbitrage and transaction costs, the observed premia are found to gradually converge towards their required values, this process being described by an error correction model.

This model offers a valuable representation of French short- and long-term ERPs over our secular period, which shed some additional light on the existence of a time-varying term structure of ERPs. In line with Prat (2013), due to the fact that results are conditional on hypotheses made to represent expected returns, expected volatilities and prices of risk, our approach is based on the simultaneous determination of the measures and of the explanations of premia. We conclude that, despite some differences in modelling<sup>40</sup> and in estimations<sup>41</sup>, our results mainly join those obtained by Prat (2013) on US secular data.

<sup>&</sup>lt;sup>40</sup> The modelling we propose here presents three main differences compared to the one in Prat (2013) : (i) the expected variances are determined by GARCH processes rather than using averages of past squared returns, (ii) the term spread and the influence of the US market are introduced in the required premia equations, (iii) the state variables do not contain observable variables, but they are found *ex-post* to be inflation-dependant. One can consider that these dissimilarities are rather minor compared to what is common to both modelling.

<sup>&</sup>lt;sup>41</sup> Notably, the prices of risk take more often negative values in France than in US.

## Appendix 1 - Historical dynamics of basic data, France, 1854-2018

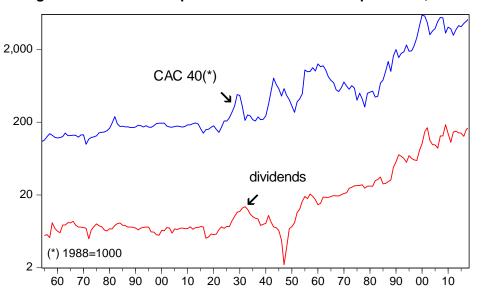
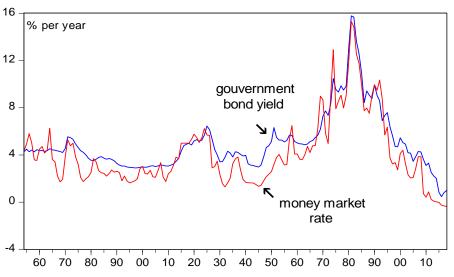


Figure A - CAC40 stock price index and Dividends per share, 1854-2018

Figure B - Short term and long term interest rates, 1854-2018

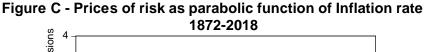


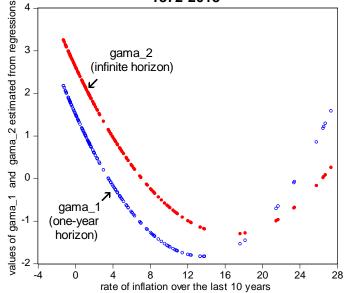
## Appendix 2 – Price of risk and inflation : tentative regressions

Using the *Seemingly Unrelated Regression* method that avoid estimates biases due to contemporary correlation of residuals and heteroskedasticity, we obtain the following parabolic regressions estimated as a system (1872-2018, N=147) where all variables are found to be I(1) regarding the ADF test (not reported) :

$$\gamma_{1t} = -\underbrace{0.49}_{(-9.7)} \pi_{10,t} + \underbrace{0.018}_{(8.3)} \pi_{10,t}^2 + \underbrace{1.52}_{(8.2)} + res_{1t} \quad \overline{R}^2 = 0.39 \quad DW = 0.08$$
  
$$\gamma_{2t} = -\underbrace{0.47}_{(-12.0)} \pi_{10,t} + \underbrace{0.014}_{(8.3)} \pi_{10,t}^2 + \underbrace{2.63}_{(18.4)} + res_{2t} \quad \overline{R}^2 = 0.57 \quad DW = 0.09$$

where  $\hat{\gamma}_{1t}$  and  $\hat{\gamma}_{2t}$  are the values of the price of risk issued from the stochastic state equations (10) and (11) for the short- and long term horizons, respectively, while  $\pi_{10,t}$  stands for the average inflation rate over the last ten years, that is  $\pi_{10,t} = 10 \log(IPC_t / IPC_{t-10})$  (% per year). The *DW* statistics indicate clearly autocorrelation of residuals, which strongly suggests missing factors. **Figure C** represents  $\pi_{10,t}$  on the x-axis and while the fitted values  $\hat{\gamma}_{1t}$  and  $\hat{\gamma}_{2t}$  deduced from the two regressions above are on the y-axis. For both horizons, although a decrease of deflation or an increase of inflation firstly lead to a lowering of prices of risk, prices of risk and inflation raise together when inflation reaches a high threshold around 13% and 17% for  $\hat{\gamma}_{1t}$  and  $\hat{\gamma}_{2t}$ , respectively.





#### References

Abou A. and G. Prat (2000), *Modelling Stock Price Expectations: Lessons from Micro Data*, in Price Expectations in Goods and Financial Markets, Gardes and Prat Editors, London: Edward Elgar, 313-46.

Arbulu P. (1998), Le Marché Parisien des Actions au XIXe Siècle: Performance et Efficience d'un Marché Emergent, thèse de doctorat ès sciences de gestion, Université d'Orléans.

Anderson H.M. (1997), "Transaction Costs and Nonlinear Adjustment towards Equilibrium in the US Treasury Bill Markets," *Oxford Bulletin of Economics and Statistics*, 59, 465-484.

Arouri M., D.K. Nguyen and K.Pukthuanthong (2012), "An International CAPM for Partially Integrated Markets: Theory and Empirical Evidence", *Journal of Banking and Finance*, 36(9), 2473-93.

Avouyi-Dovi, S. and D. Neto (2004), "Equity Market Interdependence: the Relationship between European and US Stock Markets", *Financial Stability Review*, Banque de France, Issue 4, 108-26.

Binsbergen, J. H. van, M.W. Brandt, and R.S. J. Koijen (2012), "On the Timing and Pricing of Dividends", *American Economic Review*, 102 (4), 1596-1618.

Binsbergen, J. V., W. Hueskes, R. Koijen, and E. Vrugt (2013), "Equity Yields." Journal of *Financial Economics*, 110 (3): 503-19.

Boguth, O., M. Carlson, A. J. Fisher, and M. Simutin (2013), "Leverage and the Limits of Arbitrage Pricing: Implications for Dividend Strips and the Term Structure of Equity Risk Premia", <u>http://w4.stern.nyu.edu/finance/docs/pdfs/Seminars/DivTS.pdf</u>, Arizona State University.

Bollerslev, T., R.F. Engle and D.B. Nelson (1994), "ARCH Models", Handbook of econometrics, Vol. 4, chapter 49, pp. 2961-3031, Elsevier, North-Holland

Boswijk H.P., C.H. Hommes and S. Manzan (2007), "Behavioral Heterogeneity in Stock Prices," *Journal of Economic Dynamic and Control*, 31(6), 1938-70.

Brock W.A. and C.H. Hommes (1998), "Heterogeneous Beliefs and Routes to Chaos in a Simple Asset Pricing Model," *Journal of Economic Dynamic and Control*, 22, 1235-74.

Brown, S., W. Goetzmann and S. Ross (1995), "Survival", Journal of Finance, 50, 853-873.

Campbell J.Y. (1987), "Stock Returns and the Term Structure", *Journal of Financial Economics*, 18(2), 373-99.

Campbell, J.Y. and Shiller R. J. (1988), "The Dividend Price Ratio and Expectations of Future Dividends and Discount Factors", *Review of Financial Studies* 1, 195-228.

Chen N.F., R. Roll and S. Ross S. (1986), "Economic Forces and the Stock Market: Testing the APT and Alternative Asset Pricing Theories," *The Journal of Business*, 59, 383-403.

Croce, M., M. Lettau, and S. Ludvigson (2015), "Investor Information, Long-Run Risk, and the Term Structure of Equity", *Review of Financial Studies*, 28(3), 706-74.

Damodaran, A. (2015), "Equity Risk Premiums (ERP): Determinants, Estimation and Implications", 2015 edition, *working paper*, New York University.

Duarte F. and C. Rosa (2015), "The Equity Risk Premium: a Review of Models", *FRBNY Economic Policy Review, December*, 39-57.

Durbin, J. and Koopman, S.J. (2001), *Time Series Analysis by Space State Methods*, Oxford University Press.

Elton E.J, M.J. Gruber and J. Mei (1994), "Cost of Capital using Arbitrage Pricing Theory: a case study of nine New York Utilities," *Financial Markets, Institutions and Instruments*, 3, 46-73.

Fama, E. F. and K. R. French (1989), "Business Conditions and Expected Returns on Stocks and Bonds", *Journal of Financial Economics*, 25(1), 23-49.

Faria G. and F. Verona (2018), "The Equity Risk Premium and the Low Frequency of the Term Spread", *Research Bank of Finland Research Discussion Papers*, April http://urn.fi/URN:NBN:fi:bof-201804041428

Faria G. and F. Verona (2018), "The Yield Curve and the Stock Market: Mind the Long Run", https://voxeu.org/article/yield-curve-and-stock-market

Feige E.L. and D.K. Pearce (1976), "Economically Rational Expectation: are Innovations in the Rate of Inflation Independent of Innovations in the Measures of Monetary and Fiscal Policy?", *Journal of Political Economy*, 84, 499–522.

Friggit J. (2007), "Long Term (1800-2005) Investment in Gold, Bonds, Stocks and Housing in France – with Insights into the USA and the UK: a Few Regularities", *Working Paper*, Ministère de l'Ecologie, de l'Energie, du Développement Durable et de l'Aménagement du territoire, available at <u>http://www.adef.org/statistiques/engstathome.htm</u>

Golez B. and P. Koudijs (2018), « Four centuries of return predictability", 27(2), *Journal of financial Economics*, 248-63.

Goyal A. and I. Welch (2008), "A Comprehensive Look at the Empirical Performance of Equity Premium Prediction", *Review of Financial Studies*, 21(4), 1455-1505.

Gordon R.J. (1997), "The Time-varying NAIRU and its Implications for Economic Policy", *Journal of Economic Perspectives*, 11(1), 11-32.

Hamilton J.D. (1994), *Time SeriesAanalysis*, Princeton University Press, Princeton, New Jersey.

Harvey A.C. (1992), *Forecasting, Structural Time Series Models and the Kalman filter*, Cambridge University Press, Cambridge.

Harvey C. R., Y. Liu and H. Zhu (2016), "... and the Cross-Section of Expected Returns", *Review of Financial Studies* 29(1), 5-68.

Jawadi F. and G. Prat (2012), "Arbitrage Costs and Nonlinear Stock Price Adjustment in the G7 Countries", *Applied Economics*, 44 (12), 1561–82.

Jawadi F. and G. Prat (2017), « Equity Prices and Fundamentals : a DDM-APT Mixed Approach », *Journal of Quantitative Finance and Accounting*, 49 (3), 661-695.

Kryzanowski L., S. Lalancette and M.C. To (1997), "Performance Attribution using an APT with Pre-specified Macro Factors and Time-Varying Risk Premia and Betas," *Journal of Financial and Quantitative Analysis*, 32(2), 205-24.

Le Bris, D. and P.C. Hautcoeur P-C (2010), "A Challenge to the Triumphant Optimists, A Blue Chips Index for the Paris Stock Exchange (1854-2007) », *Financial History Review*, 27(2), 141-83.

Le Bris, D., W. Goetzmann and S. Pouget (2019), "The Present-Value Relation over Six Centuries: the Case of the Bazacle Company », *Journal of Financial Economics*, forthcoming.

Le Bris, D. (2018), "What is a Market Crash?", Economic History Review, 71(2), 480-505.

Lemke, W. and T. Werner (2009), "The Term Structure of Equity Premia in an Affine Arbitrage-Free Model of Bond and Stock Market Dynamics", *European Central Bank Working Paper* no. 1045, April.

Lettau, M. and J. A. Wachter (2011), "The Term Structures of Equity and Interest Rates." *Journal of Financial Economics*, 101(1), 90-113.

Li, H. and Y.Xu, "Survival Biais and the Equity Premium Puzzle" (2002), *Journal of Finance*, 57 (5), 1981-1995.

Lintner J. (1973), "Inflation and Common Stock Prices in a Cyclical Context", *National Bureau of Economic Research*, Inc. 53<sup>rd</sup> Annual Report, N.-Y., 23-36.

Liu W., D. Luo and H. Zhao (2016), "Transaction Costs, Liquidity Risk and the CCAPM", *Journal of Banking and Finance*, 63, 126-45.

Lucas R. (1978), "Asset Prices in an Exchange Economy", Econometrica, 46(6), 1429-45.

Mehra R. and E. Prescott (1985), "The Equity Premium: a Puzzle," Journal of Monetary Economics, 15, 145-61.

Muir, T. (2013), "Financial Crises, Risk Premia, and the Term Structure of Risky Assets." Unpublished paper, Yale School of Management, April, www.kellogg.northwestern.edu/faculty/muir

Prat G. (1982), "La Bourse et la Conjoncture Economique," Economica, Paris.

Prat G. (1994), "La Formation des Anticipations Boursières, Etats-Unis, 1956 à 1989," *Economie et Prévision*, n°l, 101-25.

Prat G. (2001), "Une Analyse de la Dynamique des Primes de Risque des Actions suivant l'Horizon de Placement," *Revue d'Economie Politique*, 2, 291-329.

Prat G. (2013), "Equity Risk Premia and Time Horizon : What Do US Secular Data Say?" [2013], *Economic Modelling*, 34, 76-88.

Rapach, D. E., J. K. Strauss and G. Zhou (2013) `International Stock Return Predictability: What Is the Role of the United States?", *Journal of Finance*, 68(4), 1633-62.

Rapach D.E, M.C. Ringgenberg and G. Zhou (2016), "Short Interest and Aggregate Stock Returns", *Journal of Financial Economics*, 121(1), 46-65.

Shleifer A. and L.H. Summers (1990), "The Noise Trader Approach to Finance," *Journal of Economic Perspectives*, 4, 19-33.

Siliverstovs B. (2016), "International Stock Return Predictability: On the role of the United States in Bad and Good Times, Working Papers No. 408 of the KOF Swiss Economic Institute.

Stock J.H. and M.W. Watson (1998), "Asymptotically Median Unbiased Estimation of coefficient Variance in a Time Varying Parameter Model", *Journal of the American Statistical Association*, 93, 349-58.

Thaler R. (1999), "Mental Accounting Matters", *Journal of Behavioral Decision Making*, 12, 183-206.